

- UTILITY PROCUREMENT
- BUREAU SERVICES
- CARBON SERVICES
- ENERGY MANAGEMENT
- SITE OPERATIONS AND METERING
- ENERGY SOFTWARE
- QUALITY ASSURANCE
- ON-LINE SYSTEMS

CASE STUDY: Site Works

STC SITE WORKS AND LONGCROSS SAVE OVER £55,000

About Longcross



Longcross Group is a fast-track multi-disciplined company uniquely placed to deliver comprehensive building services and mechanical and electrical engineering expertise tailored to meet the client's requirements. Working across all market sectors, Longcross Group has established itself as a leading player in the building services industry.

Formed in 1997, Longcross offers a co-ordinated package of design and build, management contracting and prime contracting. Their divisions include Longcross Construction, Longcross Engineering and Longcross Security.

Teamwork is at the heart of the Longcross philosophy. Collaborative project management skills and the ability to bring together complementary teams of experts ensures that clients are looked after by a highly-motivated, multi-disciplined team - whilst still enjoying a single point of contact and one-stop accountability.

Customer Testimonial

Tony Higgs
Senior Services Manager

"STC's focus to detail is impressive and they have excelled themselves at every level in delivering our requirements"



Case History

Longcross originally contacted STC in October 2007. They had 8 sites belonging to a large supermarket chain and requested STC's involvement.

STC were asked to upgrade the supplies to ensure that their client's stores were capable of running at full capacity. STC project managed all works required including upgrading the supply, arranging registration with the customer's chosen supplier and exchanging the metering where necessary.

The client had budgeted £91,000 for the upgrades at just 3 of the 8 stores. Through STC arranging the upgrade works the clients paid just £35,714, making a substantial saving of £55,286.

Following the success at these stores, Longcross have also appointed STC to carry out their operations works for other key clients.

About STC Energy

Established in 1989, STC Energy is a specialist consultancy providing energy services to help organisations effectively manage their utilities.

Our products include: M&T Software, Bureau, Procurement, AMR, Site Operations, Energy Certification and Carbon Management.

STC is both ISO 9001 and ISO 27001 registered and we provide all customers with the highest level of service.

Contact our national team of experts today for an innovative approach to dealing with your energy services requirements.

SUPPLIER TESTIMONIALS

Esp. Ltd “We have asked STC to complete tasks in sometimes unbelievably tight timescales. They have not failed with any of the numerous tasks that have been set.”
On Behalf Of ESP Limited - Principal Electrical Engineer

EDF Energy..... “We find STC to be very knowledgeable in every aspect of their work, which helps in today's fast moving climate that we all operate within.” Simon Durrant - National Account Manager

Npower..... “STC Energy has a commendable professional approach that is core to all aspects of its work with npower business.” Steve Fitzimons - Sales Manager

Cox & Gill Ltd..... “Prior to STC's involvement with Focus DIY site works we struggled with new site connections. Ever since then, STC have never failed to meet deadlines - some of which have been extremely onerous.” C.F.Beckel - Director

Office Depot..... “Without the help of STC I am sure we would not have managed to stick to the necessary timescale, particularly as we came across some major obstacles and bureaucracy in this process.” Bernd Schiel - Senior Project Manager

Scottish and Southern Energy..... “Scottish & Southern Energy have been working with STC for many years in which Scottish & Southern Energy have been successful in winning a number of major client portfolios.

Throughout this time we have found them to be a professional company, who provide clear and concise information for us to work with and we are confident that they have an unbiased approach to all Suppliers.” Peter Cannings - National Account Manager

E.on Energy..... “I have been dealing with STC Energy on a number of occasions for different customers and found them to be extremely proficient at procurement. STC are a very professional company and are one of the best consultants I have dealt with since I have been in the industry for 19 years.

In summary if I had to recommend a consultant to anyone then STC would be my choice.”
Joe Vincent - National Account Manager